**Curriculum-vitae**

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**Introduction** : I am a person with a positive attitude have a spirit of Perseverance & enthusiasm and am very of a challenging assignment. Which Facilitates the utilizations of my expertise & skills .

**Career Objectives** : To excel my professional field by working in an organization ,which opportunities for growth and development of personal and Interpersonal skills. The nature of work should be instrumental in further sharpening my existing leadership qualities and allow me to display them aptly along with my other soft skills.

**Professional Qualification** : A first class MBA Holder from Maharshi Dayanand University , Rohtak

Specialization : Marketing

Information Technology

**Educational Qualification**: Grduation from Maharshi Dayanand University , Rohtak

Schooling from V.K.M Senior Secondery School, Rohtak

**Technical Qualification** : One year Diploma (DISM) (DIPLOMA IN SOFTWARE MANAGEMENT ) From Aptech Computer Educaition .

**Work Experience** : 14 Years

**Educational Experience as a Lecturer**

**Experience as a lecture : Worked with IIMT Group of Colleges**

**Major Specalization Subjects : Marketing and IT**

**Responsibility : Looking about the Management Classes**

**Major specialized subjects can taught :**

**Marketing,H.R,Organization Behaviour,Marketing of Services, Legal and Regualatory Frame work,IT in Marketing ,Artificial Intellegency,Software Engineering,Sales Promotion Management,Advertising Management,Sales and Distribution Management,Consumer Behaviour ,Management Control System,Implementing Strategy**

**I am a Confident person who Expert in : a) Corporate Training**

**b) For Communication Skills**

**c) Personality development Skills**

**Corporate Experience**

**Also i have a lot of experience in corporate sector .Details is as above**

**Previous Work Experience :**

1 . “USHA INTERNATIONAL LTD”.

Time Period From 2002-2004

Designation: Area Manager

2. Joined Laxmi Publication pvt. Ltd

Time Period From 2004-2007

Designation *: Territory Manager*

*3*.NIBM National Institute of Business Management

Time Period: 2007-2010

Designation :Officer Business Acquisation.

4. International Institute of Management & Technology

Time Period: 2010-2011

Designation : Lecturer

**Presently working with**

**IIMT (Intellectual Institute of Management & Technology)**

**Time Period :2011-(till now)**

**Designation : Project Manager**

**Nature of present work** :

To look after the whole branch.

To Make it a profitable unit .

Achived the Targets assigned by the company

Make the Future Strategies to develop the business. Looking for the international projects in various countries like in CONGO,CAMROON,IVORY COAST.

**Major Achivements** :

Always received the Best Branch award

Earn the maximum profit to my branch with the competition of another Branches.

Set up the franchises in india as well as in abroad

Appoint the local representative in india as well as in abroad

Looking the belt in African Countries Covered the areas like Congo,Camroon,Ivory Coast,Ghana

**Management Seminar Attended**

1. “India go Ahead “ seminar organized by United College of Management Greater Noida by Professor N.K Singh Mr G.N Shrivastava (chairman – Heave Industry Corporation. Mr. R.K Rastogi –President (Finance ) polar industries , Mr G.C Diwedi (G.M Marketing Maruti Udyog Ltd.)
2. Personality Development programme related with organization which was organized by IIMT Group of colleges by Prof. Shyam Sunder who have the Corporate experience .

**Strenghts** :

Effective leadership qualities

Friendly & popular team player

Excellent Management Relations

Good communication skills . Even better when transferring to others.

Willingly to work in tiring & challenging conditions

Creativity and Adaptability go hand in hand

**Computer skills** :

Have adequate knowledge as required for office work, including work, excel,power point , web browsing , internet , Email.

**Personal Details**

Name Sanjay Behal

Date of Birth 11 may 1976

Health Physically , Fit and mentally very active

Nationality Indian

Languages Known English, Hindi, Punjabi

Father’s Name Capt. K.L Behl

**Salary Expected** : Negotible

**Date :**

**Place : (Sanjay Behal)**